Date: April 13, 2023

To: Prospective Proposers

From: City of Cleveland, Department of Port Control

Subject: Addendum No. 4 to Request for Proposal – Neutral Host Distributed Antenna

System

Please be advised that the City of Cleveland, through its Director of the Department of Port Control ("Department"), hereby publishes Addendum No. 1 to the Request for Proposal – Neutral Host Distributed Antenna, dated March 15, 2023.

This addendum serves as the response to all inquiries received prior to the question deadline date of March 31, 2023.

PROPOSAL SUBMITTAL DEADLINE: Thursday, May 18, 2023 4 p.m. local time

INQUIRIES

| 1. | Question | Initial term of 5 years with (3) one-year renewals. The standard Wireless Carrier's |
|----|----------|---|
| | | ROI calculation is based on a 10-year initial term and (3) 5-year renewals. Is the |
| | | City willing to contribute capital towards the project build to adhere to the shorter |
| | | agreement length? Or waive any revenue generation? |
| | Answer | The revised term is: 10 years, with one 5-year option term. The City |
| | | will not be contributing capital or waive revenue generation. |
| 2. | Question | Termination at any time without cause and upon 30 days notice – |
| | | a. Why is there not a time to cure and termination based on a defined default |
| | | or failure? |
| | | b. Are provisions missing from the RFP to further explain this and if so, will |
| | | they be provided? |
| | Answer | The City is permitted to end any contract it willingly enters into at |
| | | any time and without notice because all such contracts are entered |
| | | into at its sole discretion. This is standard language in all its |
| | | contracts. |
| 3. | Question | Termination at any time for cause upon failure to perform in a satisfactory |
| | | manner - |
| | | a. Is it solely one person who determines the definition of "satisfactory"? |
| | | b. What are the guidelines for satisfactory and when will they be provided? |
| | Answer | The City is permitted to end any contract it willingly enters into at |
| | | any time and without notice because all such contracts are entered |
| | | into at its sole discretion. This is standard language in all its |
| _ | 0 | contracts. |
| 4. | Question | |
| | | a. What is the criteria for this decision? |
| | | b. How will the city adjust the fee proposal should a firm not receive the full |
| | | contract? |

| | | c. Who will decide what parts and pieces of the project a firm completes if |
|-----|----------|---|
| | | there is an overlap? |
| | | d. How is the city going to parse out sections of the project and award separately if the proposals are all encompassing? |
| | Answer | Airport will award the project, as a whole, to one Firm. |
| 5. | Question | Project Objectives: |
| | | a. Please expand upon this statement and what the city is expecting from this wording. The design is for a cellular carrier NH-DAS System but the below is asking to be independent of the carrier frequencies: The 5G wireless service in the airport shall be independent of the wireless frequencies and format used by the various WSP's. Is WiFi being requested as well? Can a more defined scope be provided, such as whether this is to carrier Cellular and WiFi, only Cellular, etc? b. Will there be system performance requirements? c. Will any special or non-standard licenses or labor types be required to complete work on the site, above and beyond what is stated in the attachments? |
| | Answer | a. Cellular service only |
| | | b. Performance Requirement based on current industry standards (See project objectives section of RFP) |
| | | c. No |
| 6. | Question | Can there be an extension, to April 28, for the submittal due date? |
| | Answer | Yes |
| 7• | Question | What are the expected lease agreement terms and length of contract? |
| | Answer | Airport will provide sufficient term to amortize your investment. |
| 8. | Question | Is there an expected minimum annual guarantee? |
| | Answer | No |
| 9. | Question | Are there any non-public coverage area locations required as part of the DAS coverage? |
| | Answer | No |
| 10. | Question | Will Firms be provided a list of preferred and approved vendors for construction? |
| | Answer | Airport cannot provide this information. |
| 11. | Question | Are there any additional capital construction projects that the airport has planned for 2023? |
| | Answer | No |
| 12. | Question | Will Firms receive a copy of the area/utility shutdown procedures and policies? |
| | Answer | The Tenant Handbook outlines all electrical requirements in addition to emergency procedures. The Airport Lease Group submits all shutdown notifications to tenants. See Tenant Handbook Attachment. (Please note: Tenant Handbook pages are subject to change at the discretion of the Airport.) |
| 13. | Question | Can the proposed IDF locations be assumed approved for use? |

| | Answer | Only approved on proposed requested locations |
|------------|--|--|
| 14. | Question | Will there be Generator or UPS power available for the DAS remotes? |
| | Answer | Vendor will provide backup power |
| 15. | Question | Can work be done in the new areas during the day considering that there will |
| | | not be any passengers in these locations? Will shift work be required? Is so, what shift? |
| | Answer | Airport Operations must approve work during the day. |
| 16. | Question | Is there a cable tray throughout the Airport to lay the fiber and coax in? |
| | Answer | The majority, of the areas, are covered, but a review is required of proposed design |
| 17. | Question | If no cable tray, will plenum coax/fiber supported by J-Hooks be OK above drop ceiling? Will all fiber and coax need to be in conduit? |
| | Answer | Yes. Fiber needs to be armored or in conduit. Coax doesn't need to |
| | | be in conduit if not subject to damage. |
| 18. | Question | Is there available conduit out of all IDF and Head-End rooms? |
| | Answer | Depends upon amount space required by design |
| 19. | Question | Will DAS remotes need to be rack mounted or wall mounted in IDF rooms? |
| | Answer | Prefer rack mount |
| 20. | Question | Has a location for the head-end been identified? If so, where is it and how many square feet is available for the DAS equipment + WSP equipment? |
| | Answer | The location of head end will be based upon the suggested type of |
| 04 | Overtion | head-end Con Airmont shore the floor plans for the proposed Head End leastion? |
| 21. | Question Answer | Can Airport share the floor plans for the proposed Head-End location? The airport can provide floor plan based upon head end design |
| | Allswei | requirements after a vendor is selected |
| 22. | Question | Who will be responsible for the head-end power, mechanical and fire |
| | | suppression needs? |
| | Answer | Airport is responsible for this. |
| 23. | Question | Does the airport have a backup generator to support the DAS head-end location? |
| | Answer | No |
| 9.4 | Question | Is there UPS power available for the DAS head-end? |
| 24. | Answer | No |
| 25. | Question | Will all DAS power need to be metered from the main feed? |
| | Answer | Yes |
| 26. | Question | If submitting electronically, do Firms need to submit FEE PROPOSAL in |
| | | separate e-mail with included with other documents in the submission? |
| | Answer | Please have the Fee Proposal in a separate file, but it can be sent in |
| | | the same e-mail with the other documents. |
| 27. | Question | For Consultants submitting electronically, please confirm Consultant can |
| | | include both the RFP Response Proposal and Fee proposal documents in the |
| | A == ================================= | same submittal email. |
| 00 | Answer | See question #26 For Consultants submitting electronically, please confirm Consultant is to notify |
| 28. | Question | For Consultants submitting electronically, please confirm Consultant is to notify Sharri Muia, via e-mail, if proposal submittal is made thru |
| | | airportprocurement@clevelandairport.com. |
| | 1 | anportproducentent@cieveiandanport.com. |

| | Answer | Yes, please send an email to Sharri Muia, at email |
|-------------|--------------------|---|
| | | smuia@clevelandairport.com, after submitting the proposal to |
| | | airportprocurement@clevelandairport.com. |
| | | |
| 29. | Question | Will the City be scheduling a site walk of the Airport for all potential Consultants? |
| | Angreen | Yes. Please see Addendum #3 for information. |
| 00 | Answer | Will the City consider a 2 week extension of the April 14 submittal deadline? |
| 30. | Question | Yes |
| 01 | Answer Question | Will the City provide Exhibit F – Security Questionnaire in a better format for |
| 31. | Question | ease of completion? |
| | Answer | Another format is not available. |
| 32. | Question | Will the City consider an alternate length contract term to the proposed 5 year + |
| 3 — | (| 3 one-year options? |
| | Answer | The revised term is 10 years, with one 5-year option term. |
| 33. | Question | What is the square footage for the coverage objective of the airport? |
| | Answer | Approximately 950,000 sf |
| 34. | Question | Will the City provide the floor plans? CAD/PDF |
| | Answer | PDF and CAD, where available, after vendor selection. This is |
| | | sensitive security information. |
| 35. | Question | Is there redundant power feeds to the Airport or a dedicated power plant? |
| | Answer | There are 2 substations on the airport campus |
| 36. | Question | Is battery backup of the DAS required? If so, how long? |
| | Answer | Yes, min 30 minutes |
| 37 • | Question | What frequencies are utilized in the existing Public Safety system? |
| | Answer | 806-809/851-854 MHz (NPSPAC Band) |
| | | 809-815/854-860 MHz (800 MHz Band) |
| | | 4940-4990 MHz (4.9 GHz Band) |
| 00 | Question | 5850-5925 MHz band (5.9 GHz Band) What are the access restrictions for break-fix? |
| 38. | Answer | Maintenance Techs must be badged or escorted |
| 20 | Question | Does the DAS need to support FirstNet? |
| 39. | Answer | No |
| 40. | Question | Is the Affidavit requirement/statement under Section 6 (J) covered by |
| 40. | Question | submitting a completed Affidavit attachment or is an additional statement |
| | | required to be included as well as the Affidavit attachment? |
| | Answer | The affidavit attachment is all that is required. |
| 41. | Question | Affidavit attachment – If the Business Structure submitting the response is not |
| - | | listed, should Consultant add and/or mark up one of the Business Structures |
| | | listed in order to complete the form? |
| | Answer | Yes |
| 42. | Question | Can the Airport please arrange a site walk so Firms can understand what space |
| | | and pathways are available? (Our Firm has worked in many airports which had |
| | | space constraints in terms of room for the head-end equipment and cellular |
| | | carrier radios.) |
| | Answer | Yes. Please see Addendum #3 for information. |
| 43. | Question | New space can be created but that's a significant cost and would cause delays for |
| | | construction and permitting, etc. Also, it would be good for bidders to |
| | | understand how we get from where the Airport would like the head end to go, out to the telecom/IDF closets within the terminals (what space exists within |
| |] | out to the telecom/1Dr closets within the terminals (what space exists within |

| | | these as well). Additionally, what if any existing fiber optic infrastructure is |
|-------------|--|--|
| | | available for the project would be good to understand. |
| | Answer | This isn't phrased as a question, but as we understand it, vendor must provide their own fiber |
| 44. | Question | Elaborate on the capital improvements slated to begin in 2025 – Will scope |
| 111 | Quiositali | encompass 70-90% renovation of the airport? Identify locations of these |
| | | renovations i.e. terminals, public spaces, etc. What expectations does the |
| | | Airport have for how the projects will affect the DAS with the current timetable? |
| | Answer | Refer to: clevelandairport.com/about-us/development for |
| | | information on the Master Plan. |
| 45. | Question | Is there any ability to utilize Infrastructure Investment and Jobs Act (IIJA/FAA |
| | Angreen | funding: \$11,276,768 allocated) for this project? |
| 46. | Answer Question | Airport does not plan to fund this project. Confirm the Airport will consider bids of 10 years, a 5 year bid is not industry |
| 40. | Question | standard and will likely not give the carriers or an infrastructure provider |
| | | enough time to see their investment through. |
| | Answer | The revised term is 10 years, with one 5-year option term. |
| 47. | Question | Does the Airport have in mind any specific target for revenue payments in the |
| | | MAG? |
| | Answer | No |
| 48. | Question | Will the Airport consider other types of payment models outside of a MAG? |
| | A == ================================= | Including % of revenue share, one time payments, etc? |
| 40 | Answer Question | Yes What type of networks are currently in the Airport? We understand Verizon |
| 49. | Question | may have a network – will you provide information/drawings? |
| | Answer | Verizon and T-Mobile |
| 50. | Question | Do any other carriers have any other networks in the Airport? If so, please |
| | | provide details. |
| | Answer | No |
| 51. | Question | Are any carriers paying today to provide service at the Airport? If so, how |
| | Answer | much? T-Mobile Operations of Radio Communications. \$3,100/month plus |
| | Allswer | 3% increase per annum. |
| 52. | Question | If Airport has current carrier agreements, when do they expire? |
| | Answer | T-Mobile lease expires on 1/21/2029. |
| 53. | Question | Are there any macro towers, rooftop antennas, or any other wireless |
| | _ | infrastructure on premise where any of the carriers are currently operating? |
| | Answer | Yes |
| 54. | Question | Will the Airport consider waiving the 90 days cancellation/termination? |
| | Answer | The City is permitted to end any contract it willingly enters into at any time and without notice because all such contracts are entered |
| | | into at its sole discretion. This is standard language in all its |
| | | contracts. |
| 55. | Question | Is the infrastructure provider/NH DAS Operator responsible for providing the |
| | | \$25m coverage for auto/plane, etc. in the insurance? |
| | Answer | This \$25m coverage is waived. |
| 56. | Question | Given it's sometimes not possible to bid a project, find contractors pre-award, |
| | | would the Airport consider requiring the ACDBE post award, but not as a requirement of the RFP? |
| - | Answer | No |
| 5 7• | Question | Who currently runs the Wi-Fi at the Airport? |
| J/• | Yucsuon | THE CHICARY THE HE THE LICENPOIL |

| | Answer | The airport |
|-----------------|----------|---|
| 58. | Question | Will the Airport consider extending the deadline to April 28th? |
| J 0. | Answer | Yes |
| 59. | Question | Would it be possible to share, as available, the current construction, existing |
| U | • | infrastructure drawings, floor plans, or specific square foot, for each location of |
| | | this RFP and your existing Neutral Host Distributed Antenna System? |
| | Answer | Yes, but only after vendor selection because this is sensitive security |
| | | information. |
| 60. | Question | Does Airport have an existing DAS system? Do you have a completed spectrum |
| | | survey to be shared? What is the current cellular coverage footprint within |
| | | AT&T, Verizon and T-Mobile? |
| | Answer | No |
| 61. | Question | Has a walk-through RF Testing & cat 6 site survey been completed? If so, can |
| | | you please provide? |
| | Answer | No, these are not available. |
| 62. | Question | What is the average amount of people who visit your Airport on a daily basis per |
| | A | location? |
| | Answer | Average 2022 daily Departing and Arriving Passengers combined, |
| 60 | Question | 22,622. What is the target completion and commissioning date expected? |
| 63. | Answer | No target date set, please provide a schedule for implementation. |
| 64. | Question | Who are the currently low voltage structure infrastructure vendors who have |
| 04. | Question | access to the Cleveland Hopkins International Airport locations? |
| | Answer | We cannot provide this information. |
| 65. | Question | Can you please share the ACDBE and approved subcontractors list as well as the |
| 03. | Question | procedure to be certified? |
| | Answer | Please find the ACDBE at |
| | | https://www.dot.state.oh.us/Divisions/ODI/SDBE/Pages/DBE- |
| | | Directory.aspx |
| 66. | Question | Do you prefer submission via hard copy or e-mail? |
| | Answer | Firms can either submit via hard copy or electronic. It is their |
| | | choice. |
| 67. | Question | |
| | | method into the box provided in the form. Must the description of the payment |
| | | method fit into this box or can we provide our pricing options freely in our |
| | | response? |
| | Answer | The payment method does not need to fit into the box provided. You |
| 68. | Question | can submit your options freely. The proposal content requests an Executive Summary that "should be |
| 00. | Question | structured so that it can serve as a stand-alone summary." Should pricing be |
| | | included in this summary as well or should that be kept to just the separate |
| | | pricing document, as stated in the requirement? |
| | Answer | Pricing information should not be included in the Executive |
| | | Summary. The pricing information should be in a separate |
| | | document. |
| 69. | Question | Is it possible to get a more legible version of all require forms? |
| | Answer | Please send a request to rorinoco@clevelandairport.com |
| | | if fillable version, of the ACDBE forms, are needed. |
| 70. | Question | Do any of the proposed DAS covered areas still contain asbestos in ceilings or |
| | | walls where cabling may be installed? If so, approximately how many square |
| | | feet; will remediation be required and where? |

| | Answer | Some areas at the Airport have been abated, but there are still a |
|-------------|----------|--|
| | | number that have not. If the area is not being disturbed, asbestos |
| | | does not have to be remediated. |
| 71. | Question | What is the target date for service commencement? |
| | Answer | No target date set, please provide an implementation plan. |
| 72. | Question | In addition to supporting 5G, are there additional technologies the Airport |
| ′ | | would like the system to support? Private Networking, CBRS, WiFi, etc? |
| | Answer | 5G only but expansion to future cellular band coverage should be |
| | | planned. See Project Objectives section of RFP. |
| 73 • | Question | In additional to improved wireless coverage, what other customer experience |
| | | goals would you like the solution to solve? |
| | Answer | Proposer is free to propose other solutions, but wireless is the main |
| | | one. See project objective 5. |
| 74 • | Question | Does the Airport have any existing DAS networks, rooftop, or macro |
| | | agreements? If so, can you please provide details? |
| | Answer | Airport has one agreement, with T-Mobile, for a rooftop unit, but it |
| | Question | isn't a DAS. Who provides WiFi services for the Airport? |
| <i>7</i> 5∙ | Answer | The airport provides. |
| 76. | Question | Can you please provide architectural drawings for all areas included in the scope |
| /0. | Question | of work along with the estimated total sq. ft? |
| | Answer | Drawings will be shared with the selected vendor. They are sensitive |
| | | security information |
| 77• | Question | Will the Airport entertain a minimum 10-year term, which is an industry |
| , , | | minimum for what the wireless service providers agreements. |
| | Answer | The revised term is 10 years, with one 5-year option term. |
| 78. | Question | Can we have an opportunity to conduct a site survey to assist with providing an |
| | | accurate pricing model? |
| | Answer | Yes. Please see Addendum #3 for information. |
| 79. | Question | Does the Airport have dedicated space for a DAS head-end room and remote |
| | | locations? |
| 0 - | Answer | No, it is dependent upon system design. |
| 80. | Question | Do horizontal cabling pathways need to be in conduit? |
| | Answer | No, as long as supported by approved NEC and cabling standards and fiber is armored. |
| 81. | Question | Are there any union or prevailing wage requirements? |
| 01. | Answer | There are no prevailing wage requirements. |
| 82. | Question | Are there any restricted times when installation work can be done in public and |
| | Question | back of house areas? |
| | Answer | Airport Operations determines datetimes for acceptable work. |
| 83. | Question | Unilateral termination may not be possible as it would cause us damages and |
| | - | potentially make us liable to potential carriers under carrier agreements, we |
| | | enter into to operate on the Network. Can the Airport remove this requirement? |
| | Answer | The City is permitted to end any contract it willingly enters into at |
| | | any time and without notice because all such contracts are entered |
| | | into at its sole discretion. This is standard language in all its |
| | | contracts. |
| 84. | Question | Can you provide a list of all bidders? |
| 0- | Answer | The pre-proposal meeting sign-in sheet is posted on the websites. |
| 85. | Question | Can you provide a list of all questions that have been submitted? |
| | Answer | All questions received are included in this Addendum. |

| 86. | Question | Does the airport have any asbestos and if so, what is your abatement process? |
|------|----------|---|
| 00. | Answer | The Airport does have asbestos. Abatement process is to research |
| | 7 HISWCI | past files and/or have the area sampled then with results, will |
| | | determine next steps (abatement or not). |
| 87. | Question | Can you please extend the proposal due date two weeks after all questions have |
| | Q0202022 | been answered? |
| | Answer | Yes. Proposal due date is May 18, 2023 at 4 p.m. local time. |
| 88. | Question | Please confirm that submitting proposals electronically only is acceptable. |
| | Answer | Firms may either submit hard copy submit electronically. |
| 89. | Question | Would you provide more detail around the planned \$2B renovation as it relates |
| | | to the timing (if possible)? Would like to understand when the new DAS will be |
| | | impacted and to plan accordingly. |
| | Answer | Refer to: clevelandairport.com/about-us/development for |
| | | information on the Master Plan |
| 90. | Question | Is CLE open to a longer term than 5 years and 1-year renewal options? |
| | Answer | The revised term is 10 years, with one 5-year option term. |
| 91. | Question | What are the expectations for when the DAS is to be installed? |
| | Answer | No target date set, please provide a schedule for implementation. |
| 92. | Question | Are you looking for a public safety DAS solution as part of the RFP response? |
| | Answer | No |
| 93. | Question | Do you have a preference on DAS OEM? |
| | Answer | No |
| 94. | Question | Is union labor required? |
| | Answer | No, union labor is not required. |
| 95. | Question | Has space for a headend been identified? If so where and how much square |
| | | footage? |
| | Answer | No, head end has not been identified. |
| 96. | Question | Will the venue be providing power at the head end and IDFs? |
| | Answer | Yes, but review proposed head end |
| 97. | Question | Do you have a preferred list of contractors? |
| - 0 | Answer | Airport cannot provide this list. |
| 98. | Question | Do any of the carriers currently have antennas installed on the airport rooftop or |
| | | anywhere else on airport property? If so, when do the current and final terms expire? Can the airport opt out of renewals? Does the airport have the ability to |
| | | terminate carrier contracts without cause? |
| | Answer | T-Mobile The term is 5 years with four 5-year option terms, expiring |
| | THISWCI | in 2029, The airport cannot cancel without cause. |
| 99. | Question | Does the airport have any upgrade plans/needs for Wi-Fi? |
| 77. | Answer | Yes |
| 100. | Question | Does the airport have any plans to install a private network (using CBRS |
| | (| spectrum)? If yes, for what purpose (POS, operations, etc)? |
| | Answer | No |
| 101. | Question | What IT services does the CLE provide to the airport tenants and is the CLE |
| | | open to transitioning these services to a 3 rd party? |
| | Answer | This is outside of the of scope for this proposal. |
| 102. | Question | Are Firms required to submit the forms in the ACDBE guidelines and form if not |
| | | responding to the RFP as a Disadvantaged Business Entity? |
| | Answer | Committing to the ACDBE Goal requires completion of the ACDBE |
| | | Forms, even if proposed sub-concessionaire is not an ACDBE. Use |
| | | the form according to the type of sub-concessionaire. |

| 103. | Question | Are Firms required to submit the forms contained in the FAA Guidelines |
|------|----------|--|
| | _ | (Exhibit C)? |
| | Answer | No forms are required for the FAA Guidelines. Firms will need to |
| | | follow these Guidelines. |
| 104. | Question | Are you looking for our W9 with respect to the 1099 information requested? |
| | Answer | Yes |